



St. Bernard Parish Government Vendor's Application

Attachment A

(Please Print or Type)

Name of Vendor: Lombardo Industries LLC

Address: 4405 Burke Dr

City: Metairie State: La Zip Code: 70003

Parish: Jefferson

Phone Number: 504-604-1745 Fax Number: _____

Email Address: steve@lombardoindustriesllc.com

Federal Identification Number: 26-3968397

Nature of Business: Landscape

Number of Years in Business: 10 Number of Employees: 13

Please Check One:

- Corporation _____
- Individual _____
- Partnership _____
- Other _____

Please Explain _____

Signature: [Handwritten Signature]

Please Print Signer's Name: Steve Lombardo Jr

Title: Owner Date: 8/8/16

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Deliverables:

1. A written assessment of right of ways and roadway shoulders and recommendations for the grass cutting services shall be developed by the contractor within two (2) weeks of contract award for all right of ways and roadway shoulders covered by the contract. The initial assessment and recommended grass cutting services strategy shall be approved by St. Bernard Parish Government. Once approved, a Notice to Proceed will be issued to the contractor. Grass Cutting Services on the right of ways and shoulders shall commence within five (5) business days of receiving the Notice to Proceed. St. Bernard Parish Government will approve the assessment and grass cutting plan and issue a Notice to Proceed. Grass Cutting Services shall commence within five (5) business days of receiving the Notice to Proceed.
2. The contractor shall be responsible for the development of a grass cutting schedule and tracking system for right of ways and roadway shoulders. The schedule and associated grass cutting cost shall be tracked and documented.
3. The contractor shall provide all necessary services in order to properly provide grass cutting services on properties including but not limited to grass cutting and removal of clippings. In addition, the contractor will be responsible for all litter and debris removal in accordance with local solid waste ordinances.
4. The contractor must report any deficiencies on right of ways or roadway shoulders in a timely manner.
5. Prior to beginning grass cutting services, the contractor shall provide St. Bernard Parish Government with a list of all suppliers and sub-contractors (if any).
6. Cost for grass cutting services must be for a twelve month period for twenty-six cuts and 12 edges as proposed by the Request for Proposal and Scope of Work as follows: Item A and Item B may be awarded to different contractors.

Item A Highway 39 - Alexander to Jacob Drive
\$ 50,804 lump sum (twenty-six cuts and twelve edges)

Item B Highway 39 – Jacob Drive to Violet Bridge
\$ 62,296 lump sum (twenty-six cuts and twelve edges)

Item C Highway 39 Alexander to Jacob Drive and Highway 39 Jacob Drive to Violet Bridge
\$ 104,000 lump sum (twenty-six cuts and twelve edges)

Approach:

Prior to bid submittal:

Steve Lombardo Jr (Owner) and Maximo Garcia (Foreman) inspected all sites and verified measurements. This allows Lombardo Ind to give the most accurate and competitive price.

Prior to contract start date:

Lombardo Ind will inspect all routes awarded for anything out of the ordinary (Excessive debris, very tall grass, etc...) and report back to SBPG. This will help ensure a fair start.

During contract:

Lombardo Ind will maintain right of ways within all schedules and guidelines. To be sure of this, we plan to use this method:

- The project manager will receive the route awarded from SBPG. He/she will then arrange the best route possible and generate a schedule for crews to follow.
- Crews will start on first day allowed in schedule(weather permitting) and turn in daily progress updates. The first day of every cut will be litter removal.
- Project manager will randomly check routes during the work week to help prevent problems.
- If large debris needs to be taken away, a member of the crew will make a note in his daily log so that project manager can assign someone to remove it the next possible day.
- After all cutting has finished, Lombardo Ind will then confirm with SBPG that all routes have been completed and all guidelines met.
- After all cutting has finished, random pictures will be taken, re-named accordingly, and delivered to a proper SBPG official.
- Invoice for month will be submitted to SBPG along with all daily work reports .

Schedule:

January - 1 cut
February - 1 cut
March - 1 cut
April - 2 cuts
May - 3 cuts
June - 4 cuts
July - 4 cuts
August - 4 cuts
September - 3 cuts
October - 1 cut
November - 1 cut
December - 1 cuts

Total cuts - 26

On months receiving one cut the cutting will begin on the 1st and end on the 15th. The target completion date would be the 12th, with the absolute deadline being the 15th.

On months receiving two cuts the cutting will be 1st-15th and 16th-30th. The target completion dates would be the 12th and 27th, with absolute deadlines being the 15th and 30th.

On months receiving three cuts the cutting will be 1st - 10th, 11th - 20th, and 21st - 30th. The target completion dates would be the 7th, 18th, and 28th, with absolute deadlines being the 10th, 20th, and 30th.

On months receiving four cuts the cutting will start every Monday. The target completion dates would be Friday, with absolute deadlines being Saturday.

Edging will take place once per month.

References:

- Schoen Funeral Home. 1 year- present. Patrick Schoen 504-482-2111
- Greenwood Funeral Home. 1 year- present. Charlie Eagan 504-486-0880
- Tharp Sontheimer Funeral Home. 2 Years - Present. Billy Henry 504-835-2341
- Chateau Dijon Apartments. approx. 15 acre site, 750 units. 5 years - Present. Diana Comeaux 504-837-0305
- Tangelwood Apartments. 12 acre site, 550 units. 2 years- present. George 504- 388-9188
- Audubon Village Apartments. 6 acre site. 95 units. 2 years - present. George 504- 388-9188
- St. Louis King of France School. Metairie, La. 1 year - Present. Allise Agello 504-258-6322
- Jumonville Subdivision. Mearaux, La. 1 year - Present. Debbie Taffaro 504-339-9188
- 147 Louisiana Land Trust Lots. St. Bernard Parish. Did 537 for Taskforce LLC before SBPG took over. 3 years - Present. Cliff Zeairs 504-278-4307
- 40 high-end residential lawns throughout Lakeview, Chateau Estates, Old Metairie, and Eastover. 7 years

Equipment List:

- (1) 2008 Exmark 46" ZTR mower
- (1) 2012 Exmark Diesel 60" ZTR mower
- (1) 2010 Kubota Diesel 60" ZTR mower
- (1) 2014 Kubota Diesel 60" ZTR mower
- (2) 2015 Kubota Diesel 60" ZTR mowers
- (6) Stihl FS250 weed-eater
- (11) Redmax TR2660s weed-eaters
- (2) Redmax FH250 stick edgers
- (1) Shindaiwia LE261 stick edger
- (2) Redmax CHTZ2401 Hedge Trimmers
- (1) Redmax PSZ2460S Pole Saw
- (4) Redmax EBZ7150 backpack blower
- (4) Redmax EBZ8150 backpack blower
- (1) 25gal electric sprayer
- 2015 Kubota SVL75 Track Loader
- 2010 Kubota MX5100 tractor with 6ft bush-hog
- 2015 Kubota M9960 tractor with 15ft bush-hog
- (1) 2004 Ford F-250 Superduty w/Landscape Bed
- (1) 2006 Ford F-350 Superduty
- (1) 2015 Ram 3500
- (1) 1999 Ford F-250 Superduty w/Landscape Bed
- 2004 6.5x18 Open trailer
- 2015 7x16 Big Tex Dump trailer