



St. Bernard Parish Government Vendor's Application

Attachment A

(Please Print or Type)

Name of Vendor: Cliff's Lawncare

Address: 3525 Plaza Drive

City: Chalmette State: La Zip Code: 70043

Parish: St. Bernard

Phone Number: (504)583-2543 Fax Number: (504)277-5440

Email Address: Cliffslawncare@bellsouth.net

Federal Identification Number: 72-1422528

Nature of Business: Lawn Maintenance

Number of Years in Business: 26 Number of Employees: 6

Please Check One:

Corporation

Individual

Partnership

Other , Please Explain _____

RECEIVED

AUG 09 2015

PUBLIC WORKS

Signature: *Clifton Wilson*

Please Print Signer's Name: Clifton Wilson

Title: owner/operator Date: 8/4/16

CLIFF'S LAWCARE

August 1, 2016

St. Bernard Parish Government
Department of Public Works
1125 East St. Bernard Hwy.
Chalmette, Louisiana 70043

The following is a proposal for the lawn maintenance and trash and debris pickup and disposal as outlined in the bid packet. We will furnish all labor and materials necessary to meet with the specifications of this proposal. Cliff's Lawncare is fully licensed and insured. Certificates will be provided upon award of the contract. We have been incorporated since 1998, but have cut professionally for over 26 years. We currently service over 150 customers both commercial and residential in the St. Bernard area. We are adequately staffed to handle both large and small jobs. Some larger commercial contracts that we currently hold or have held with tenure include with references:

- Rain Cii at 700 Coke Plant Road, Chalmette, Louisiana 70043. Contact Kerry Landry at (504)913-8009 or kerry.landry@raincarbon.com.
- Our Lady of Prompt Succor School 2305 Fenelon St., Chalmette, Louisiana 70043. Contact Linda at (504)271-2953 or (504)638-4708 or Lmoran26@bellsouth.net.
- Murphy properties headquartered at 1200 E. St. Bernard Hwy, Chalmette, Louisiana 70043. Contact Michelle Murphy Uplinger at (504)430-0911 or murphyproperties@cox.net.
- Charlie Ponstein's commercial properties throughout St. Bernard parish. Contact (504)390-4804 or cponstein@cox.net.
- St. Bernard Memorial Gardens Funeral Home and Cemetery 701 W. Virtue Street, Chalmette, Louisiana 70043. We held this job for 12 years until they recently sold to an out of state firm. Contact Floyd Herty at (504)214-0810 or floydherty@yahoo.com.
- St. Bernard Parish Government. In 2008, we were contracted by Craig Taffaro under Keith LaGrange, Jr. to cut high, abandoned lots throughout the parish. That job continued until the State funding ran out on the project.

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I plan to remove trash and debris, and cut the specified property every 10 days in April through September. At the height of the growing season, the grass will be cut more often to maintain appearance. I will cut every 14 days for the months of March and October and monthly for November through February. This is a total of 26 cuts annually and is the standard schedule used for commercial properties to maximize maintenance seasonally. I plan to edge the entire property once per month for a total of 12 edges per year. I plan to weed eat around trees, street signs, etc. at every cut to maximize appearance. At every cut cycle, I plan to complete approximately two miles per day. I will document street to street daily for reporting and scheduling purposes. We are very capable of properly scheduling and documenting your services. I currently use a spreadsheet to document all jobs and compile cut schedules. My list prints weekly with an outline of jobs to be completed for that week. I can invoice you by any method you require.

Prices *annually* for each individual item listed below.

- Item A: Hwy 39 Alexander to Jacob Drive - \$74,984.00.
- Item B: Hwy 39 Jacob Drive to Violet Bridge - \$119,392.00.
- Item C: Hwy 39 Alexander to Jacob Drive AND Jacob Drive to Violet Bridge - \$197,184.00.

I am an owner/operator. I personally plan to work and oversee the entire job. I am a lifelong resident of Chalmette. I am a business owner, a home owner, and I am raising my family of 7 entirely on my grass cutting business as I have for many years. I have an excellent reputation in this area, and I am well known for having integrity. I look forward to doing business with you, and I guarantee your satisfaction. To discuss this proposal further, or for any questions, please feel free to call (504)583-2543.

Sincerely yours,

Clifton Wilson